



McCord Engineering, Inc.

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June 12, 2003

Mr. Tony Michalsky
Electrical Superintendent
City of College Station
P. O. Box 9960
College Station, Texas 77842

RE: Underground Cable Bid Recommendation Bid No. 03-76

In accordance with your request, we have reviewed the City's bid tabulation for the above referenced bid solicitation. At this time, we can not recommend International Cable Consortium (ICC) as a qualified low bid for Item Numbers 3-9, 14 and 24.

For item Numbers 3 and 4, ICC's manufacturer is Daewon Cable Company, LTD of Seoul, Korea. Daewon Cable Company is not recognized by the Rural Utilities Service as an approved manufacturer for 15 kV underground cable at this time. Also this manufacturer has only sold 15 kV underground cable to two (2) utilities in the United States (City of Kingman, Kansas and Los Angeles, California), as of to date.

With Daewon Cable Company not recognized by the Rural Utilities Service and with limited sales in the United States, we would recommend the City award Items 3 and 4 to the next low conforming Bidders: **Hughes Supply**, which bid Okonite as the manufacturer for Item 3 and for Item 4 **Texas Electric Cooperative**, which bid CME cables as the manufacturer. Both manufacturers are approved by Rural Utilities Service, have numerous sales of their product in this area, and have sales representatives in the State of Texas.

For ICC's bid for Items 5-9, 14 and 24, the manufacturer for these Items is their own manufacturing company ICC in China. ICC is not recognized by the Rural Utilities Service as an approved manufacturer for 600 volt cable and bare conductor at this time. With ICC not recognized by the Rural Utilities Service, we would recommend the City award Items 5-9, 14 and 24 to the next low conforming Bidder.

The low conforming Bidder for Items 5, 6, 7 and 14 is **Hughes Supply**, which bid Southwire as the manufacturer for all of the above items. The low conforming Bidder for Items 8, 9 and 24 is **Texas Electric Cooperative**, which bid CME Cables as the manufacturer. All manufacturers are approved by the Rural Utilities Service, have numerous sales of there product in this area, and have sales representatives in the State of Texas.

June 12, 2003

Enclosed is the City's Bids and Bid Tabulation for Bid No. 03-76 that your City supplied us for this recommendation.

Should any questions arise, please do not hesitate to contact us

Yours very truly,
McCORD ENGINEERING, INC.

A handwritten signature in black ink, appearing to read "David Witte". The signature is fluid and cursive, with the first name "David" written in a large, looped "D" and the last name "Witte" written in a similar style.

David Witte
Underground Line Design Division Manager

DW/jk
Enclosures

cc: Mr. David Massey